

## QUALIFYING EDUCATION

# STATEWIDE BLENDED CLASSROOM & CHAMPIONSLIVE SCHEDULE

Begin your real estate journey at any time and from anywhere! All real estate qualifying education (QE) courses can be taken in any order that you choose — no prerequisites required.

#### **CALL A CAMPUS TO ENROLL**

Austin Campus 512-244-3545 Championslive Campus 713-580-4946 Dallas Campus 972-867-4100 Fort Worth Campus Houston Galleria Campus 713-629-4543 Houston North Campus 281-893-4484 Houston West Campus 281-496-7386 San Antonio & New Braunfels

214-687-0000	210-349-760

Monday -	IINGS Thursday - 9:45 PM	Monday -	<b>(DAYS</b> - Tuesday - 4:45 PM	Wednesda	<b>(DAYS</b> y - Thursday - 4:45 PM	Saturday	<b>(ENDS</b> - Sunday - 4:45 PM
Jul 3 - 6	4th of July	Jul 3 - 4	4th of July	Jul 5 - 6	No QE Class	Jul 8 - 9	Prom Forms
Jul 10 - 13	Principles I	Jul 10 - 11	Prom Forms	Jul 12 - 13	Finance	Jul 15 - 16	Finance
Jul 17 - 20	Principles II	Jul 17 - 18	Principles I	Jul 19 - 20	Principles II	Jul 22 - 23	Principles II
Jul 24 - 27	Contracts	Jul 24 - 25	Contracts	Jul 26 - 27	Agency	Jul 29 - 30	Principles I
Jul 31 - Aug 3	Agency	Jul 31 - Aug 1	Finance	Aug 2 - 3	Prom Forms	Aug 5 - 6	Agency
Aug 7 - 10	Prom Forms	Aug 7 - 8	Principles II	Aug 9 - 10	Principles I	Aug 12 - 13	Contracts
Aug 14 - 17	Finance	Aug 14 - 15	Agency	Aug 16 - 17	Contracts	Aug 19 - 20	Prom Forms
Aug 21 - 24	Principles I	Aug 21 - 22	Prom Forms	Aug 23 - 24	Finance	Aug 26 - 27	Finance
Aug 28 - 31	Principles II	Aug 28 - 29	Principles I	Aug 30 - 31	Principles II	Sep 2 - 3	Principles II
Sep 5 - 8 🛗	Contracts	Sep 5 - 6 🛗	Contracts	Sep 7 - 8 🛗	Agency	Sep 9 - 10	Principles I
Sep 11 - 14	Agency	Sep 11 - 12	Finance	Sep 13 - 14	Prom Forms	Sep 16 - 17	Agency
Sep 18 - 21	Prom Forms	Sep 18 - 19	Principles II	Sep 20 - 21	Principles I	Sep 23 - 24	Contracts
Sep 25 - 28	Finance	Sep 25 - 26	Agency	Sep 27 - 28	Contracts	Sep 30 - Oct 1	Prom Forms
Oct 2 - 5	Principles I	Oct 2 - 3	Prom Forms	Oct 4 - 5	Finance	Oct 7 - 8	Finance
Oct 9 - 12	Principles II	Oct 9 - 10	Principles I	Oct 11 - 12	Principles II	Oct 14 - 15	Principles II
Oct 16 - 19	Contracts	Oct 16 - 17	Contracts	Oct 18 - 19	Agency	Oct 21 - 22	Principles I
Oct 23 - 26	Agency	Oct 23 - 24	Finance	Oct 25 - 26	Prom Forms	Oct 28 - 29	Agency
Oct 30 - Nov 2	Prom Forms	Oct 30 - Oct 31	Principles II	Nov 1 - 2	Principles I	Nov 4 - 5	Contracts
Nov 6 - 9	Finance	Nov 6 - 7	Agency	Nov 8 - 9	Contracts	Nov 11 - 12	Prom Forms
Nov 13 - 16	Principles I	Nov 13 - 14	Prom Forms	Nov 15 - 16	Finance	Nov 18 - 19	Finance
Nov 20 - 22 🛗	Principles II	Nov 20 - 21	Principles I	Nov 22 - 23 💣	Happy Thanksgiving	Nov 25 - 26	Principles II
Nov 27 - 30	Contracts	Nov 27 - 28	Principles II	Nov 29 - 30	Agency	Dec 2 - 3	Principles I
Dec 4 - 7	Agency	Dec 4 - 5	Contracts	Dec 6 - 7	Prom Forms	Dec 9 - 10	Agency
Dec 11 - 14	Prom Forms	Dec 11 - 12	Finance	Dec 13 - 14	Principles I	Dec 16 - 17	Contracts
Dec 18 - 21	Finance	Dec 18 - 19	Principles II	Dec 20 - 21	Agency	Dec 22 - 23 🛗	Prom Forms
Dec 25 - 28 🛕	Merry Christmas	Dec 26 - 27 🛕	Merry Christmas	Dec 27- 28 🛗	Contracts	Dec 30 - 31	Happy New Year
Jan 2 - 5 🛗	Principles I	Jan 2 - 3 🛗	Prom Forms	Jan 4 - 5 🛗	Finance	Jan 6 - 7	Finance
Jan 8 - 11	Principles II	Jan 8 - 9	Principles I	Jan 10 - 11	Principles II	Jan 13 - 14	Principles II
Jan 15 - 18	Contracts	Jan 15 - 16	Agency	Jan 17 - 18	Contracts	Jan 20 - 21	Principles I
Jan 22 - 25	Agency	Jan 22 - 23	Prom Forms	Jan 24 - 25	Finance	Jan 27 - 28	Agency
Jan 29 - Feb 1	Prom Forms	Jan 29 - 30	Principles I	Jan 31 - Feb 1	Principles II	Feb 3 - 4	Contracts

MORNING CLASSES	HOUSTON NORTH AND DALLAS CAMPUS ONLY
Monday	- Thursday   8:30 AM - 12:15 PM

Monday - Thursday   8:30 AM - 12:15 PM					
Jul 10 - 13	Principles I	Sep 18 - 21	Prom Forms	Nov 27 - 30	Contracts
Jul 17 - 20	Principles II	Sep 25 - 28	Finance	Dec 4 - 7	Agency
Jul 24 - 27	Contracts	Oct 2 - 5	Principles I	Dec 11 - 14	Prom Forms
Jul 31 - Aug 3	Agency	Oct 9 - 12	Principles II	Dec 18 - 21	Finance
Aug 7 - 10	Prom Forms	Oct 16 - 19	Contracts	Dec 25 - 28 🛕	Merry Christmas
Aug 14 - 17	Finance	Oct 23 - 26	Agency	Jan 2 - 5*	Principles I
Aug 21 - 24	Principles I	Oct 30 - Nov 2	Prom Forms	Jan 8 - 11	Principles II
Aug 28 - 31	Principles II	Nov 6 - 9	Finance	Jan 15 - 18	Contracts
Sep 5 - 8	Contracts	Nov 13 - 16	Principles I	Jan 22 - 25	Agency
Sep 11 - 14	Agency	Nov 20 - 22 🛗	Principles II	Jan 29 - Feb 1	Prom Forms

## Texas Real Estate Licensing Requirements:

Principles of Real Estate I Principles of Real Estate II Law of Agency Law of Contracts Promulgated Contract Forms Real Estate Finance

QE courses can be taken in any order

Holiday Hours: Please check with a Counselor to confirm days of the week



## **NEW!** INTRODUCTION TO **INVESTING IN REAL ESTATE**

with Trey Stone | \$30 Per Person Per Session | 6:30 PM - 8 PM

Get a crash course on real estate investing in this 90-minute class taught by Trey Stone, **expert commercial real estate investor.** This class teaches you how to get involved in commercial and residential investing and how to grow your business with investor clients.

Trey has owned 5,789 apartment units and is the President of Stone Private Equity LLC where he and his team buy, renovate, and manage multifamily properties that have exceeded \$336 million in value to date. Trey earned his Finance degree from The University of Texas in 2001, and has taught thousands of students how to reach financial independence by investing in real estate. He has served on the Board of Directors for the Westchase Management District, the Houston Apartment Association, the Texas Apartment Association, and the National Apartment Association.







#### DATE DAY CAMPUS

Aug 16 Wed Houston Galleria

Sep 20 Wed Houston North

Oct 18 Wed Houston West

Nov 15 Wed ChampionsLive

6:30 PM - 8 PM

\* Not for TREC CE credit

#### In This 90-Minute Course\* the Student Will Learn About:

- How to invest in multi-family,
  Analyzing metrics to prevent
  How to close more deals single family, and commercial real estate
- Growing your business with investor clients by offering specialized services
- Creating a written plan for minimum cash flow, capital gain, and cash return
- impulsive buying or analysis paralysis
- Helping investors determine maximum offer price for deals using objective criteria
- Promoting a consultative approach with investor clients, rather than traditional salesmanship
- with real estate investors by teaching them to objectively evaluate properties
- The potential for increased deal pipelines and repeat customers with investor clients

### REAL ESTATE

# QUALIFYING EDUCATION IN NEW BRAUNFELS

#### Did you know we have a satellite campus in New Braunfels?

Champions School of Real Estate. in partnership with the Four Rivers Association of REALTORS®, provides all required Qualifying Education (QE) courses for aspiring real estate agents at our New Braunfels satellite campus.

Call our San Antonio campus to enroll!

210-349-7600

#### IN PARTNERSHIP WITH



**CSRE Satellite Campus** 936 Gruene Rd New Braunfels, TX 78130

#### **EVENINGS**

Monday - Thursday

6:00 PM - 9:45 PM				
Aug 21 - 24	Principles I			
Aug 28 - 31	Principles II			
Sep 11 - 14	Agency			
Sep 18 - 21	Contracts			
Sep 25 - 28	Prom forms			
Oct 2 - 5	Finance			
Oct 9 - 13	Prep			
Oct 30 - Nov 2	Principles I			
Nov 6 - 9	Principles II			
Nov 13 - 16	Agency			
Nov 27 - 30	Contracts			
Dec 4 - 7	Prom Forms			
Dec 11 - 14	Finance			
Dec 18 - 22	Prep			