REAL ESTATE CONTINUING EDUCATION (CE)

Strategies for Career Excellence

$119 | 18-HOUR CE PROGRAM

Designed to meet 2019 TREC Continuing Education requirements, this program covers a myriad of topics, including TREC legal updates, current and emerging technologies and their effect on business, and tips on how to make your business more successful in a changing world.

Classroom CE Program Includes:
• Strategies for Career Excellence
• Technology Update

Online CE Program Includes:
• Available in the Classroom or Online
• Mandatory Legal Update I & II

Texas CE Program Includes:
• Success Strategies (4-hours)
• Common Legal Issues (4-hours)
• Generational Selling (2-Hours)
• Mandatory Legal Update I & II (8-Hours)

Strategies:
- Strategies: 08-00-129-33534; Legal I: 04-04-129-33197; Legal II: 04-04-129-33198 Technology Update: 02-00-129-33533;

Enroll Online at ChampionsSchool.com/real-estate/tx/ce

18-Hour Texas CE $99 | ONLINE CE PROGRAM

Try our new TREC CE calculator to find exactly what you need at ChampionsSchool.com/real-estate/tx/ce

Texas CE Program Includes:
• Success Strategies (4-hours)
• Common Legal Issues (4-hours)
• Generational Selling (2-Hours)
• Mandatory Legal Update I & II (8-Hours)

Learn at Your Own Pace, Enroll Today!
Texas Complete with Broker Responsibility

$119 | 18-HOUR CE PROGRAM

Brokers who sponsor sales agents, broker of an entity or those authorized to supervise other licensees are required to take a 6-hour course on broker responsibility. In addition to the Broker Responsibility course this program includes 8 hours of TREC Legal Update I & II, Tech Update, and the very informative 2-Hour elective How to Write and Understand a Policies and Procedures Manual.

TREC Legal Update I & II

$80 | 8-HOUR CE PROGRAM

Legal Update Part 1 covers various topics related to changes in regulations, forms and standards of practice including TREC statute and rule updates, legislative changes affecting property management, disclosures and unauthorized practice of law, and an overview of changes to promulgated contract and addenda forms.

Legal Update Part 2 deals with ethics-related topics and those topics considered by TREC to be an important focus for sales agents. Topics include ethics requirements, fair housing and agency laws, DTPA, and various important legislative topics related to ethics, CFPB and tax laws.
Farm and Ranch Real Estate

$119 | 18-HOUR CE PROGRAM

This CE real estate course is perfect for the commercial real estate agent and covers all the areas a farm and ranch real estate agent needs to know. The course covers contracts, mineral rights, reservations in water rights and how they work within the state of Texas.

CE Program includes:
- 8-Hour TREC Legal Update I & II
- Farm & Ranch contracts
- Mineral rights
- Environmental issues concerning ranch land, Land and water rights
- Types of grasses

Commercial Real Estate

$119 | 18-HOUR CE PROGRAM

Understand the ins and outs of the commercial real estate business and become familiar with the terminology and mathematics. By the end you will have a better understanding of how this unique area of real estate works and see commercial real estate in a whole new way.

CE Program includes:
- 8-Hour TREC Legal Update I & II
- Investors and types of buyers
- Valuation of properties

Keeping Current with Texas RE

$119 | 18-HOUR CE PROGRAM

Stay up-to-date on the most current practices and regulations in Texas real estate today. It includes the newest TREC and TAR contracts along with the latest figures from Fannie Mae and Freddie Mac, discussions on the latest environmental standards, bankruptcy rules pertaining to homestead exemptions, and new cases affecting the brokerage industry.

CE Program includes:
- 8-Hour TREC Legal Update I & II
- Latest TREC and TAR contracts
- Environmental standards
- Bankruptcy rules pertaining to homestead exemptions
- New cases affecting the brokerage industry
Oklahoma Real Estate Online CE Program

$179 | 21-HOUR CE PROGRAM + BUSINESS ETIQUETTE
$79 | 21-HOUR CE PROGRAM
$59 | 15-HOUR BROKER IN CHARGE

Full continuing education package for all license types requiring 21 hours every three years.

21-Hour Program includes:
- Broker in Charge (BIC) 15-Hr
- Broker Relationships Act (BRA) 1-Hr
- Broker Responsibilities (CAR) 1-Hr
- Contract Information Booklet (CON) 1-Hr
- Fair Housing (FHR) 1 hour
- The Truth-In-Lending Closing Requirements (HOT)
- NAR Code of Ethics (PSC) 1-Hr

Other CE Courses Available
- TILA-RESPA Integrated Disclosures (HOT) $60
- OREC Contract Updates (CON) 3 hrs $30
- Government Loans (FIN) 1 hr $10
- How to Prepare Your Personal Business Plan (GEN) 1 hr $10
- Technology Update (ICC) 1 hr $10

Enroll Today! 800-969-2599

Florida Real Estate Continuing Education (CE)

$18.50 | 14-HOUR CE COURSE

This course explains why “Green” and other real estate trends are becoming popular with the consumer. The student learns why social media is a great resource for creating a marketable business. The student is given an overview of how the Loan Estimate works while looking at the actual forms. This course also brings back into focus the SAFE Act, consumer protection and the reduction of fraud issues. And finally, the student will look at the Florida Statutes and Administrative Codes pertaining to real estate license activities.

- The correspondence method requires reading through the materials before taking the homework and exam.
- Course Expiration Date: Students are notified of the course expiration date upon receipt of material.
- Grading: Champions may grade an exam within 15 days after the expiration date of the course, provided it is received prior to or on the date of the course expiration.
- Passing Score: For the 14-Hour CE Course, students must pass with a 80% or higher to obtain a course completion certificate. 70% or higher for the 28-Hour Reactivation Package.
- Reporting credit to FREC: Champions has 30 days or the day before the license is due to expire, whichever comes first.

Go to ChampionsSchool.com/real-estate/fl/ce to Register Today
Course #0020980; FREC provider No. 0006626.