



# TEXAS REAL ESTATE CONTINUING EDUCATION

## Stay Current and Maintain Active Status with the Required Texas Real Estate Sales Agent Continuing Education (CE) Courses

Our Texas Real Estate Continuing Education (formerly known as MCE) courses will ensure you stay current within the industry. To maintain an active Sales Agent or Broker license, all licensees must complete 18 hours of Continuing Education (CE) every two years, including the required 8 hours of Legal Update I & II and 3-Hour Contract Review. Ready to renew?

Choose a program below and contact a career counselor today!



CE Renewal Programs	Hours	Delivery	Price
<b>18-Hour Continuing Education (CE) Program</b> All 18-Hour Programs Include: <ul style="list-style-type: none"> <li>• Essential Topics: 3-Hour Contract Review</li> <li>• Legal Update I and Legal Update II</li> </ul>	18		<b>\$99-</b> <b>\$119</b> <i>SAVE UP TO \$81</i>
<b>11-Hour Mandatory CE Program</b> Includes only: <ul style="list-style-type: none"> <li>• Essential Topics: 3-Hour Contract Review</li> <li>• Legal Update I and Legal Update II</li> </ul>	11		<b>\$80</b> <i>SAVE UP TO \$30</i>
<b>8-Hour Legal CE Program</b> Includes: <ul style="list-style-type: none"> <li>• Legal Update I and Legal Update II</li> </ul>	8		<b>\$60</b> <i>SAVE UP TO \$20</i>
<b>Individual CE Courses</b>	<b>1-10</b>		<b>\$10-</b> <b>\$100</b>

**Online Interactive™** is a self-guided delivery method that can be completed remotely on any desktop or mobile device.

Go to page 25 for a list of all courses available.

### Course Delivery Options

- Classroom
- Online Interactive
- Online Correspondence
- Virtual Classroom

Learn more about delivery methods at [www.ChampionsSchool.com](http://www.ChampionsSchool.com)



## TREC RULE CHANGES EFFECTIVE JANUARY 1, 2026

- Bachelors degree hours capped at 300 for Brokers license
- Broker experience points increased from 360 to 720
- All Brokers and candidates must complete Broker Responsibility Course
- New non-representation status & written agreement rules
- Updated IABS form required Jan 1, 2026
- Flood notices not required for temporary leases
- Adjusted supervision & education experience credit rules

For more information visit the TREC website <https://www.trec.texas.gov/>



SCAN THE QR CODE TO VISIT US ONLINE!





### 18-HOUR CE PROGRAM

# CHANGES, CHALLENGES, AND OPPORTUNITIES

\$119



## MEET ALLAN HANCOCK

Our esteemed instructor with nearly 40 years of instructional experience at Champions School of Real Estate. With a wealth of expertise in various areas, he has been instrumental in teaching a wide range of continuing and qualifying education courses across Texas!

### CHAMPIONSLIVE WITH ALLAN HANCOCK

### New for 2026: Interest Rate Analysis & Short-Term Rental Fundamentals

Stay current and competitive with this multi-faceted CE program. This two-day class offers a detailed examination of the mechanics behind interest rates, how they are established, and current financial market trends. Additionally, three hours are dedicated to a strategic overview of the short-term rental market, covering how to leverage the popularity of vacation rentals to expand your business opportunities and better serve investor clients.

#### Key Objectives:

- Understand the variables that influence mortgage interest rates.
- Review current rate trends and forecasts.
- Identify the risks and rewards of the short-term rental business model.
- Emerging technologies and their impact on the real estate industry.
- Data management and data theft protection.
- Learn best practices for representing buyers interested in short-term rental investments.



#### AUSTIN

Apr 14 - 15	Tue/Wed
May 12 - 13	Tue/Wed
Jun 16 - 17	Tue/Wed
Jul 14 - 15	Tue/Wed
Aug 11 - 12	Tue/Wed
Sep 8 - 9	Tue/Wed
Oct 13 - 14	Tue/Wed

#### DALLAS

Apr 23-24	Thu/Fri
May 21-22	Thu/Fri
Jun 25-26	Thu/Fri
Jul 23-24	Thu/Fri
Aug 20-21	Thu/Fri
Sep 24-25	Thu/Fri
Oct 22-23	Thu/Fri

#### HOUSTON NORTH

Apr 9 - 10	Thu/Fri
May 7 - 8	Thu/Fri
Jun 8 - 9	Mon/Tue
Jul 9 - 10	Thu/Fri
Aug 10 - 11	Mon/Tue
Sep 10 - 11	Thu/Fri
Oct 8 - 9	Thu/Fri
Nov 12 - 13	Thu/Fri
Dec 10 - 11	Thu/Fri

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
5:30 PM - 7:30 PM	Technology Update 09812-RECE

#### HOUSTON GALLERIA

Apr 20 - 21	Mon/Tue
May 14 - 15	Thu/Fri
Jun 18 - 19	Thu/Fri
Jul 16 - 17	Thu/Fri
Aug 13 - 14	Thu/Fri
Sep 17 - 18	Thu/Fri
Oct 12 - 13	Mon/Tue
Nov 19 - 20	Thu/Fri
Dec 17 - 18	Thu/Fri

#### SAN ANTONIO

Apr 23 - 24	Thu/Fri
Jun 18 - 19	Thu/Fri
Aug 20 - 21	Thu/Fri
Oct 22 - 23	Thu/Fri

Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 09748-RECE
12:30 PM - 2:30 PM	Buying Power: Interest Rates Exposed 09745-RECE
2:30 PM - 5:30 PM	Opportunities with Short-Term Rentals 09830-RECE

Apr 27 - 28	Mon/Tue
May 4 - 5	Mon/Tue
May 11 - 12	Mon/Tue
May 18 - 19	Mon/Tue
Jun 1 - 2	Mon/Tue
Jun 15 - 16	Mon/Tue
Jun 22 - 23	Mon/Tue
Jul 6 - 7	Mon/Tue
Jul 20 - 21	Mon/Tue
Jul 27 - 28	Mon/Tue
Aug 3 - 4	Mon/Tue
Aug 17 - 18	Mon/Tue
Aug 24 - 25	Mon/Tue
Sep 14 - 15	Mon/Tue
Sep 21 - 22	Mon/Tue
Sep 28 - 29	Mon/Tue
Oct 5 - 6	Mon/Tue
Oct 19 - 20	Mon/Tue
Oct 26 - 27	Mon/Tue
Nov 2 - 3	Mon/Tue
Nov 9 - 10	Mon/Tue
Nov 16 - 17	Mon/Tue
Dec 7 - 8	Mon/Tue
Dec 14 - 15	Mon/Tue
Dec 21 - 22	Mon/Tue



### CONTACT A CAREER COUNSELOR

Austin Campus 512-244-3545	ChampionsLive 713-580-4946	Dallas 972-867-4100	Houston Galleria 713-629-4543	Houston North 281-893-4484	Online 512-246-2773	San Antonio 210-349-7600
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18-HOUR CE PROGRAM

# TEXAS COMPLETE WITH BROKER RESPONSIBILITY

**\$119**

TAKE IN PERSON OR IN THE CHAMPIONSLIVE VIRTUAL CLASSROOM

The Broker Responsibility course included in this program is required by TREC for all licensed brokers as well as agents applying for broker license as of 2026.

**LEARN ABOUT**

- Rules regarding teams, supervisors, and broker associates
- Meeting competency and training requirements for agents
- Policy and procedure requirements for brokerages
- TREC advertising rules, enforcement, and complaints
- Includes mandatory Legal I & II and 3-Hour Contract Review



**AUSTIN**

Apr 14 - 15	Tue/Wed
May 12 - 13	Tue/Wed
Jun 16 - 17	Tue/Wed
Jul 14 - 15	Tue/Wed
Aug 11 - 12	Tue/Wed
Sep 8 - 9	Tue/Wed
Oct 13 - 14	Tue/Wed

**HOUSTON NORTH**

Apr 23 - 24	Thu/Fri
May 28 - 29	Thu/Fri
Jun 25 - 26	Thu/Fri
Jul 23 - 24	Thu/Fri
Aug 27 - 28	Thu/Fri
Sep 24 - 25	Thu/Fri
Oct 22 - 23	Thu/Fri
Nov 23 - 24	Mon/Tue
Dec 28 - 29	Mon/Tue

**DALLAS**

Apr 23 - 24	Thu/Fri
May 21 - 22	Thu/Fri
Jun 25 - 26	Thu/Fri
Jul 23 - 24	Thu/Fri
Aug 20 - 21	Thu/Fri
Sep 24 - 25	Thu/Fri
Oct 22 - 23	Thu/Fri

**SAN ANTONIO**

May 21 - 22	Thu/Fri
Jul 16 - 17	Thu/Fri
Sep 24 - 25	Thu/Fri

**CHAMPIONSLIVE**

Apr 20 - 21	Mon/Tue
May 26 - 27	Tue/Wed
Jun 8 - 9	Mon/Tue
Jul 13 - 14	Mon/Tue
Aug 10 - 11	Mon/Tue
Sep 8 - 9	Tue/Wed
Oct 12 - 13	Mon/Tue

**HOUSTON GALLERIA**

Apr 15 - 16	Wed/Thu
May 20 - 21	Wed/Thu
Jun 24 - 25	Wed/Thu
Jul 25 - 26	Sat/Sun
Aug 26 - 27	Wed/Thu
Sep 23 - 24	Wed/Thu
Oct 24 - 25	Sat/Sun
Nov 11 - 12	Wed/Thu
Dec 12 - 13	Sat/Sun

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
5:30 PM - 6:30 PM	Technology in Real Estate 09773-RECE

Day 2 Schedule	
8:30 AM - 11:30 AM	Essential Topics: 3-Hour Contract Review 09748-RECE
12:30 PM - 6:30 PM	Broker Responsibility (2025-2026) 02363-RENE

18-HOUR CE PROGRAM

# SELECTED TOPICS IN COMMERCIAL REAL ESTATE

**\$119**

Hoping to learn more about the competitive yet lucrative world of commercial real estate? This program is a great starting point for those trying to break into the field and a great refresher for experienced commercial agents. This program fulfills all sales agent continuing education requirements set forth by TREC.

**LEARN ABOUT**

- Office, industrial, hospitality, and retail properties
- Prospecting and growing a client base
- Technology in marketing and data management trends
- Leasing practices and procedures
- Commercial transaction procedure, from contract to closing
- Investing in commercial real estate
- Includes mandatory Legal I & II and 3-Hour Contract Review

**COMMERCIAL REAL ESTATE**

CHAMPIONSLIVE	
Apr 13 & 15	Mon/Wed
May 11 & 13	Mon/Wed
Jun 15 & 17	Mon/Wed
Jul 20 & 22	Mon/Wed
Aug 17 & 19	Mon/Wed
Sep 21 & 23	Mon/Wed
Oct 19 & 21	Mon/Wed

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Commercial Real Estate 09767-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hour Contract Review 09748-RECE





## 18-HOUR CE PROGRAM SELECTED TOPICS IN FARM AND RANCH REAL ESTATE

**\$119**

Dig deep into farm and ranch real estate and learn how to succeed in this niche industry. This program fulfills all sales agent continuing education requirements set forth by TREC.

### LEARN ABOUT

- Exclusive right-to-sell listing agreements
- Farm and ranch contracts
- Fiduciary duties and responsibilities
- USDA loans and policies
- Mineral rights, wind rights, and water rights
- Environmental concerns and endangered species
- Includes mandatory Legal I & II and 3-Hour Contract Review



FARM AND RANCH CHAMPIONSLIVE	
May 4 & 6	Mon/Wed
Jun 1 & 3	Mon/Wed
Jul 6 & 8	Mon/Wed
Aug 3 & 5	Mon/Wed
Sep 14 & 16	Mon/Wed
Oct 5 & 7	Mon/Wed

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Farm and Ranch Real Estate 09769-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hours Contract Review 09748-RECE

AUSTIN	
Oct 14	Thu
SAN ANTONIO	
Jul 16 - 17	Thu/Fri

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 11:30 AM	Essential Topics: 3-Hours Contract Review 09748-RECE
12:30 PM - 7:30 PM	Selected Topics in Farm and Ranch Real Estate 09769-RECE

## 18-HOUR CE PROGRAM SELECTED TOPICS IN PROPERTY MANAGEMENT

**\$119**

Take your knowledge of property management to the next level and learn how to handle any tenant or owner issue. This program fulfills all sales agent continuing education requirements set forth by TREC.

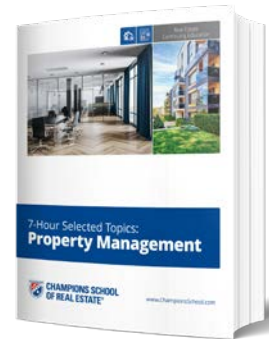
### LEARN ABOUT

- Working with property owners
- Setting rental rates
- Property maintenance and security
- Handling emergencies
- Marketing properties and filling vacancies
- Residential and commercial leasing
- Insurance and legal matters
- Contracts and management agreements
- Includes mandatory Legal I & II and 3-Hour Contract Review



PROPERTY MANAGEMENT CHAMPIONSLIVE	
Apr 27 & 29	Mon/Wed
May 18 & 20	Mon/Wed
Jun 22 & 24	Mon/Wed
Jul 27 & 29	Mon/Wed
Aug 24 & 26	Mon/Wed
Sep 28 & 30	Mon/Wed
Oct 26 & 28	Mon/Wed

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Property Management 09771-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hours Contract Review 09748-RECE



SCAN THE QR CODE  
TO ENROLL TODAY





# 11-HOUR TREC MANDATORY CE PROGRAM

- Essential Topics: 3-Hour Contract Review
- Legal Update I and Legal Update II

**\$80**

## ESSENTIAL TOPICS: 3-HOUR CONTRACT REVIEW COURSE

**\$30**

Learn to avoid critical contract mistakes and hone your contract knowledge in this review. This course satisfies the 3-hour contract review requirement for continuing education set forth by TREC.

### AUSTIN

Apr 15	Wed
May 13	Wed
Jun 17	Wed
Jul 15	Wed
Aug 12	Wed
Sep 9	Wed
Oct 14	Thu

### HOUSTON GALLERIA

Apr 16	Thu
Apr 21	Tue
May 15	Fri
May 21	Thu
Jun 19	Fri
Jun 25	Thu
Jul 17	Fri
Jul 26	Sun

### DALLAS

Apr 24	Fri
May 22	Fri
Jun 26	Fri
Jul 24	Fri
Aug 21	Fri
Sep 25	Fri
Oct 23	Fri

### AUG 14

Aug 14	Fri
May 21	Thu
Jun 19	Fri
Jun 25	Thu
Jul 17	Fri
Jul 26	Sun

### SAN ANTONIO

Apr 24	Fri
May 22	Fri
Jun 19	Fri
Jul 17	Fri
Aug 21	Fri
Sep 25	Fri
Oct 23	Fri

### HOUSTON NORTH

Apr 24	Fri
May 8	Fri
May 29	Fri
Jun 9	Tue
Jun 26	Fri
Jul 10	Fri
Jul 24	Fri
Aug 11	Tue
Aug 28	Fri
Sep 11	Fri
Sep 25	Fri
Oct 9	Fri
Oct 23	Fri

### CHAMPIONS LIVE

**Essential Topics: 3-Hour Contract Review is held in the virtual classroom every Tuesday from 8:30 AM to 11:30 AM and every Wednesday from 4:30 PM to 7:30 PM.**

3-Hour Contracts | 09748-RECE



## 8-HOUR CE PROGRAM LEGAL UPDATE I & II (2026-2027)

**\$60**

Brush up on crucial legal issues and get key updates. This program satisfies TREC's 8-hour legal update requirement for continuing education.

### AUSTIN

Apr 14	Tue
May 12	Tue
Jun 16	Tue
Jul 14	Tue
Aug 11	Tue
Sep 8	Tue
Oct 13	Tue

### GALLERIA

Apr 15	Wed
April 20	Mon
May 14	Thu
May 20	Wed
Jun 18	Thu
Jun 24	Wed
Jul 16	Thu
Jul 25	Sat

### SAN ANTONIO

Apr 23	Thu
May 21	Thu
Jun 18	Thu
Jul 16	Thu
Aug 20	Thu
Sep 24	Thu
Oct 22	Thu

### DALLAS

Apr 23	Thu
May 21	Thu
Jun 25	Thu
Jul 23	Thu
Aug 20	Thu
Sep 24	Thu

### AUG 13

Aug 13	Thu
Sep 17	Thu
Sep 24	Thu
Oct 12	Mon
Oct 25	Sun

### HOUSTON NORTH

May 7	Thu
May 28	Thu
Jun 8	Mon
Jun 25	Thu
Jul 9	Thu
Jul 23	Thu
Aug 10	Mon
Aug 27	Thu
Sep 10	Thu
Sep 24	Thu
Oct 8	Thu
Oct 22	Thu

### CHAMPIONS LIVE

**8-Hour TREC Legal Update I & II are held in the virtual classroom every Monday from 8:30 AM to 5:30 PM.**

#### Day 1 Schedule

8:30 AM - 12:30 PM  
Legal Update I  
10060-RENE

1:30 PM - 5:30 PM  
Legal Update II  
10061-RENE

### CONTACT A CAREER COUNSELOR

Austin Campus  
512-244-3545  
  
ChampionsLive  
713-580-4946

Dallas  
972-867-4100  
  
Houston Galleria  
713-629-4543

Houston North  
281-893-4484  
  
San Antonio  
210-349-7600



REAL ESTATE CE	DELIVERY	COURSE #	HOURS	PRICE
Farm and Ranch Real Estate		09815-RECE	10	\$100
Commercial Real Estate		09795-RECE	10	\$100
Prospering with Trends and Strategies		09741-RECE	10	\$100
Risk Reduction Assessment		09732-RECE	10	\$100
The 3 T's to Success: Tools, Trends & Technology		09731-RECE	10	\$100
Property Management		09810-RECE	10	\$100
Prospering In The Hot Texas Market		09736-RECE	10	\$100
Ownership Variations and Valuations		09753-RECE	7	\$70
Selected Topics in Commercial Real Estate		09767-RECE	7	\$70
Selected Topics in Farm and Ranch		09769-RECE	7	\$70
Selected Topics in Property Management		09771-RECE	7	\$70
Broker Responsibility Course (2025-2026)		02363-RENE	6	\$60
Eye on Real Estate: Trends and Disruptors		09765-RECE	5	\$50
Success Strategies		09811-RECE	4	\$40
Texas Common Legal Issues in Real Estate		09778-RECE	4	\$40
Legal Update I (2026-2027)		10060-RENE	4	\$40
Legal Update II (2026-2027)		10061-RENE	4	\$40
Emotional Intelligence in Real Estate		09792-RECE	3	\$30
Essential Topics: 3-Hour Contract Review		09748-RECE	3	\$30
Real Estate Market Movers		09790-RECE	3	\$30
NEW! Opportunities with Short-Term Rentals		09830-RECE	3	\$30
Beyond the Verdict: The NAR Settlement Explained		09789-RECE	2	\$20
NEW! Buying Power: Interest Rates Exposed		09745-RECE	2	\$20
Easy Steps for Using the Buyer's Representation Agreement		09814-RECE	2	\$20
Flood Red Flags		09823-RECE	2	\$20
How to Prepare Your Personal Business Plan		09791-RECE	2	\$20
Know Your Landlord and Tenant Rights		09798-RECE	2	\$20
Polish and Professionalism in Real Estate		09729-RECE	2	\$20
Property Tax Remedies		09825-RECE	2	\$20
Introduction to Artificial Intelligence		09781-RECE	2	\$20
Real Estate Investing		09827-RECE	2	\$20
Real Estate Disruptors		09821-RECE	2	\$20
Real Estate Trends		09819-RECE	2	\$20
Selling to Different Generations		09733-RECE	2	\$20
Success with Short Term Rentals: Vacancy to Value		09776-RECE	2	\$20
Technology Update		09812-RECE	2	\$20
The Truth-In-Lending Disclosures		09820-RECE	2	\$20

REAL ESTATE CE	DELIVERY	COURSE #	HOURS	PRICE
Writing and Understanding a Policies and Procedures Manual		09742-RECE	2	\$20
Avoiding Costly Fair Housing Mistakes		09787-RECE	1	\$10
Positively Outstanding Client Service		09739-RECE	1	\$10
Technology in Real Estate		09773-RECE	1	\$10
DESIGNATIONS AND CERTIFICATIONS	DELIVERY	COURSE #	CE HOURS	PRICE
Accredited Buyer's Representative		09785-RECE	15	\$250
Real Estate Professional Assistant		09799-RECE	15	\$250
Real Estate Negotiation Expert		09775-RECE	15	\$250
Seller Representative Specialist		09730-RECE	15	\$250
Seniors Real Estate Specialist		09747-RECE	15	\$250
Certified Home Marketing Specialist		09738-RECE	8	\$239
CIPS: The Americas and Int. Real Estate		09758-RECE	8	\$145
CIPS: Asia-Pacific and Int. Real Estate		09760-RECE	8	\$145
CIPS: Europe and Int. Real Estate		09759-RECE	8	\$145
CIPS: Africa and Int. Real Estate		09809-RECE	8	\$145
CIPS: Global Real Estate: Local Markets		09756-RECE	8	\$145
CIPS: Global Real Estate: Transaction Tools		09757-RECE	8	\$145
Home Finance Resource		09744-RECE	8	\$139
Marketing Strategy & Lead Generation		09818-RECE	8	\$139
Military Relocation Professional		09813-RECE	8	\$139
New Home Construction		09805-RECE	8	\$139
Pricing Strategies: Mastering the CMA		09800-RECE	8	\$139

## 18-HOUR ONLINE INTERACTIVE™ CE PROGRAM

A self-guided delivery method that can be completed remotely on any desktop or mobile device.

### Modules include:

- Informative videos to promote understanding
- Engaging activities for experiential learning
- Automatic progress-saving during lessons
- Instant feedback on quizzes and assessments
- Course accessibility 24/7, 365 days a year



### AVAILABLE NOW! CHANGES, CHALLENGES, AND OPPORTUNITIES

- Legal Update I & II (8 Hours)
- Technology Update (2 Hours)
- Essential Topics: Contract Review (3 Hours)
- 2-Hour Buying Power: Interest Rates Exposed
- 3-Hour Opportunities with Short-Term Rentals

