



SUCCESS THROUGH BUSINESS ETIQUETTE

A POLISHED, PROFESSIONAL DEMEANOR IS THE EDGE YOU DESERVE

Tell your partners and associates that you take their time and business seriously by demonstrating impeccable business etiquette.

COURSE TOPICS INCLUDE

- Dining etiquette
- Cultural mannerisms
- Personality profiling
- Organizational skills
- Powerful first impressions
- Dressing for success
- Body language
- Public speaking
- The job interview
- How to make introductions
- Etiquette in the workplace
- Strengthening your people skills
- Closing exercises

2-Day Success Through Business Etiquette Program

\$199

- ChampionsLive
- Online Correspondence



Christy Mendelow
Statewide Instructor



CHAMPIONSLIVE	
Jan 31 - Feb 1	Sat/Sun
Feb 21 - 22	Sat/Sun
Mar 28 - 29	Sat/Sun
Apr 11 - 12	Sat/Sun
May 16 - 17	Sat/Sun
Jun 27 - 28	Sat/Sun
Jul 25 - 26	Sat/Sun
Aug 29 - 30	Sat/Sun
Sep 26 - 27	Sat/Sun
Oct 24 - 25	Sat/Sun
SCHEDULE	
9:00 AM – 4:00 PM	

2-DAY PROGRAM INCLUDES

- Approved course materials
- Certificate of program acknowledgement
- Personalized letter of completion
- Online textbook

30 DAYS TO SUCCESS IN REAL ESTATE Video Coaching Program + **SUCCESS THROUGH BUSINESS ETIQUETTE** 2-Day Program = **TWO-COURSE COACHING PACKAGE** **\$258** (Save \$20)

30 DAYS to Success! IN REAL ESTATE

JUMP-START YOUR NEW CAREER!

The **30 Days to Success in Real Estate!** training workbook provides daily, hands-on exercises that will help you launch your new career. Included with each lesson is a complementary video in which Champions CEO Rita Santamaria provides in-depth explanations and tips. Watch the coaching videos alongside each lesson and learn how to thrive as a new agent. Over the course of just a month, you'll be miles ahead of your competitors. Whether you're a brand new agent or a seasoned professional in need of a refresher, this training will work for you! This daily calendar is a must companion to the workbook!

\$89
SAVE \$10!
workbook & calendar

\$79
workbook only

\$20
calendar only



COURSE INCLUDES

- 30 Days to Success in Real Estate training workbook—the day-to-day training course to get your new career off the ground
- Calendar to Success—the day-to-day planner to help you get organized. It reminds you of each days upcoming necessary tasks to climb the steps to career success!
- Daily videos featuring your personal coach, Rita Santamaria
- How to create a financial business plan
- Ready-to-use scripts for common real estate situations

These professional development courses are not for TREC credit.

ENROLL TODAY! • Call 800-969-2599 • www.ChampionsSchool.com/coach