SUCCESS THROUGH® BUSINESS ETIQUETTE

A POLISHED, PROFESSIONAL DEMEANOR IS THE EDGE YOU DESERVE

Tell your partners and associates that you take their time and business seriously by demonstrating impeccable business etiquette.

COURSE TOPICS INCLUDE

- Dining etiquette
- Cultural mannerisms •
- Personality profiling
- Organizational skills
- Powerful first impressions
- Dressing for success
- Body language

Rita Santamaria.

Founder/CEO, **Champions School**

of Real Estate®

 How to make introductions Etiquette in the workplace

Public speaking

The job interview

Strengthening your people skills

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30 DAYS

REAL ESTATI

Closing exercises



Christy Mendelow Statewide Instructor



SUCCESS THROUGH

CHAMPIONSLIVE Jan 25-26 Sat/Sun Feb 22-23 Sat/Sun Mar 29-30 Sat/Sun Apr 26-27 Sat/Sun May 17-18 Sat/Sun Jun 21-22 Sat/Sun Jul 26-27 Sat/Sun Aug 23-24 Sat/Sun Sep 20-21 Sat/Sun Oct 25-26 Sat/Sun SCHEDULE

9:00 AM - 4:00 PM

2-DAY **PROGRAM INCLUDES**

- Approved course materials
- Certificate of program acknowledgement
- Personalized letter of completion
- Online textbook

TWO-COURSE

COACHING PACKAGE

\$258 (Save \$45)



30 DAYS TO SUCCESS

JUMP-START YOUR NEW CAREER!

^{\$79}

The 30 Days to Success in Real Estate! training workbook provides daily, hands-on exercises that will help you launch your new career. Included with each lesson is a complementary video in which Champions CEO Rita Santamaria provides in-depth explanations and tips. Watch the coaching videos alongside each lesson and learn how to thrive as a new agent. Over the course of just a month, you'll be miles ahead of your competitors. Whether you're a brand new agent or a seasoned professional in need of a refresher, this training will work for you!

COURSE INCLUDES

- 30 Days to Success in Real Estate training workbook— the day-to-day training course to get your new career off the ground
- Daily videos featuring your personal coach, Rita Santamaria
- How to create a financial business plan
- Ready-to-use scripts for common real estate situations

These professional development courses are not for TREC credit.

ENROLL TODAY! • Call 800-969-2599 • www.ChampionsSchool.com/coach