



Mandatory Continuing Education

TREC Provider #0005



MANDATORY CONTINUING LEGAL EDUCATION FOR ATTORNEYS

TREC Ethics and Legal are approved for 2.75 hours towards your MCLE by the State Bar of Texas.

2.75 hours Ethics \$30
new # pending
Dual Credit \$40

2.75 hours Legal \$30
new # pending

Real Estate Game Changers

Full 15-hour course including the TREC Mandatory 6 hours of Ethics and Legal
(\$119 day of class) \$90 for 9-hour Game Changers

\$99

This course will cover the following topics:

- 82nd Legislative 2011 Changes Which Affect Our Industry
- Profiling Today's Home Buyer
- Defining The Market
- Technology Impact, Tools and Practices for Brokerage
- Short Sales, Foreclosures and the Texas Auction Process
- Latest Mandatory TREC Ethics and Legal

AUSTIN/ROUND ROCK CAMPUS		512.244.3545	
Jan 12 - 13*	Thurs/Fri	May 10 - 11	Thurs/Fri
Feb 9 - 10	Thurs/Fri	Jun 14 - 15	Thurs/Fri
Mar 15 - 16	Thurs/Fri	Jul 19 - 20	Thurs/Fri
Apr 12 - 13	Thurs/Fri		

HOUSTON GALLERIA CAMPUS		713.629.4543	
Jan 23 - 24*	Mon/Tues	May 14 - 15	Mon/Tues
Feb 13 - 14	Mon/Tues	Jun 11 - 12	Mon/Tues
Mar 29 - 30	Thurs/Fri	Jul 16 - 17	Mon/Tues
Apr 16 - 17	Mon/Tues		

DALLAS CAMPUS		972.867.4100	
Jan 9 - 10*	Mon/Tues	Apr 23 - 24	Mon/Tue
Jan 26 - 27*	Thurs/Fri	May 24 - 25	Thurs/Fri
Feb 23 - 24	Thurs/Fri	Jun 25 - 26	Mon/Tue
Mar 19 - 20	Mon/Tues	Jul 23 - 24	Mon/Tue

HOUSTON WEST CAMPUS		281.496.7386	
Jan 12 - 13*	Thurs/Fri	May 7 - 8	Mon/Tues
Feb 6 - 7	Mon/Tues	Jun 4 - 5	Mon/Tues
Mar 5 - 6	Mon/Tues	Jul 2 - 3	Mon/Tues
Apr 2 - 3	Mon/Tues		

HOUSTON FM 1960 CAMPUS		281.893.4484	
Jan 16 - 17*	Mon/Tues	Apr 26 - 27	Thurs/Fri
Jan 30 - 31*	Mon/Tues	May 21 - 22	Mon/Tues
Feb 20 - 21	Mon/Tues	May 30 - 31	Wed/Thurs
Feb 28 - 29	Tues/Wed	Jun 18 - 19	Mon/Tues
Mar 12 - 13	Mon/Tues	Jun 28 - 29	Thurs/Fri
Mar 26 - 27	Mon/Tues	Jul 9 - 10	Mon/Tues
Apr 9 - 10	Mon/Tues	Jul 30 - 31	Mon/Tues

SAN ANTONIO CAMPUS		210.349.7600	
Jan 5 - 6*	Thurs/Fri	Apr 19 - 20	Thurs/Fri
Jan 19 - 20*	Thurs/Fri	May 3 - 4	Thurs/Fri
Feb 2 - 3	Thurs/Fri	May 17 - 18	Thurs/Fri
Feb 16 - 17	Thurs/Fri	Jun 7 - 8	Thurs/Fri
Mar 8 - 9	Thurs/Fri	Jun 21 - 22	Thurs/Fri
Mar 22 - 23	Thurs/Fri	Jul 12 - 13	Thurs/Fri
Apr 5 - 6	Thurs/Fri	Jul 26 - 27	Thurs/Fri

*Jan MCE Course dates are 3T's to Success in Today's Marketplace: Tools, Trends and Technology

Game Changers #09-00-123-23783; Ethics #03-03-123-23559; Legal #03-03-123-23558; 3Ts #09-00-012-8954

Day 1 8:30 AM – 5:30 PM, Day 2 8:30 AM – 4:30 PM

See page 5 for enrollment phone numbers.



MCE Courses are also available through Correspondence and Online Correspondence. See page 36 for more details.

"I will continue to use Champions for all of my MCE courses and recommend your institution to everyone I know. Your professional and courteous staff are terrific!"
Fred Petruska, REALTOR®

AUSTIN/ROUND ROCK CAMPUS	
Feb 8 - 9	Wed/Thurs
Apr 11 - 12	Wed/Thurs
Jun 13 - 14	Wed/Thurs

DALLAS CAMPUS	
Feb 22 - 23	Wed/Thurs
Apr 20 and 23	Fri and Mon
Jun 22 and 25	Fri and Mon

HOUSTON FM 1960 CAMPUS	
Jan 13 and 16	Fri and Mon
Mar 9 and 12	Fri and Mon
May 29 - 30	Tue/Wed
Jul 6 & 9	Fri and Mon

HOUSTON GALLERIA CAMPUS	
Feb 10 and 13	Fri and Mon
Apr 13 and 16	Fri and Mon
Jun 8 and 11	Fri and Mon

HOUSTON WEST CAMPUS	
Feb 3 and 6	Fri and Mon
Mar 30 and Apr 2	Fri and Mon
Jun 29 and Jul 2	Fri and Mon

SAN ANTONIO CAMPUS	
Feb 15 - 16	Wed/Thurs
Apr 18 - 19	Wed/Thurs
Jun 20 - 21	Wed/Thurs

Farm & Ranch #09-00-063-23070

Day 1 8:30 AM – 6:15 PM Day 2 8:30 AM – 3:30 PM (Ethics and Legal)

15-hour MCE

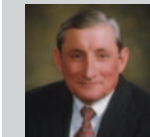
Farm and Ranch Real Estate

\$99

Full 15-hour course including the TREC Mandatory 6 hours of Ethics and Legal (\$119 day of class) \$90 for 9-hour Farm and Ranch Portion

This course will cover the following topics:

- Farm and Ranch Contract Property vs. Real Property Issues
- Necessary Addendums for Farm and Ranch Sale
- Commonly Asked Questions Concerning Personal Property
- Tax-Deferred Exchanges or Tax-Free Exchanges vs. Real Property Issues
- Like Kind Properties Description
- Minerals and Mineral Interests
- Course taught by a full-time Farm and Ranch Broker



Chuck Jacobus

- DREI Instructor
- Board Certified Real Estate Attorney
- Past President of REEA
- Course Director for the Advanced Real Estate Law Course
- TREC Broker Lawyer Committee

15-hour MCE

Keeping Current with Texas Real Estate with Chuck Jacobus

\$99

Full 15-hour course including the TREC Mandatory 6 hours of Ethics and Legal (\$119 day of class)

This course will cover the following topics:

- Latest Mandatory TREC Ethics and Legal
- Latest TREC and TAR Real Estate Contracts
- Environmental Standards
- Bankruptcy Rules Pertaining to Homestead Exemptions
- New Cases Affecting the Brokerage Industry

HOUSTON GALLERIA CAMPUS		713.629.4543	
Jan 27 - 28	Fri/Sat	May 25 - 26	Fri/Sat
Feb 24 - 25	Fri/Sat	Jun 22 - 23	Fri/Sat
Mar 23 - 24	Fri/Sat	Jul 27 - 28	Fri/Sat
Apr 27 - 28	Fri/Sat		

Keeping Current#pending; MCLE#pending

Day 1 8:00 AM – 7:00 PM, Day 2 8:00 AM – 12:30 PM

AUSTIN/ROUND ROCK CAMPUS	
Mar 14 - 15	Wed/Thurs
May 9 - 10	Wed/Thurs
Jul 18 - 19	Wed/Thurs

DALLAS CAMPUS	
Jan 25 - 26	Wed/Thurs
Mar 16 and 19	Fri and Mon
May 23 - 24	Wed/Thurs
Jul 20 and 23	Fri and Mon

HOUSTON FM 1960 CAMPUS	
Jan 27 & 30	Fri and Mon
Feb 27 - 28	Mon/Tues
Mar 23 and 26	Fri and Mon
May 18 and 21	Fri and Mon
Jul 27 and 30	Fri and Mon

Insider's Guide #09-00-062-9414

HOUSTON GALLERIA CAMPUS	
Jan 20 and 23	Fri and Mon
Mar 28 - 29	Wed/Thurs
May 11 and 14	Fri and Mon
Jul 13 and 16	Fri and Mon

HOUSTON WEST CAMPUS	
Mar 2 and 5	Fri and Mon
May 4 and 7	Fri and Mon

SAN ANTONIO CAMPUS	
Jan 18 - 19	Wed/Thurs
Mar 21 - 22	Wed/Thurs
May 16 - 17	Wed/Thurs
Jul 25 - 26	Wed/Thurs

Day 1 8:30 AM – 6:15 PM
Day 2 8:30 AM – 3:30 PM
(Ethics and Legal)

15-hour MCE

The Insider's Guide to Commercial Real Estate by Cindy S. Chandler, CCIM, CRE

\$99

Full 15-hour course including the TREC Mandatory 6 hours of Ethics and Legal (\$119 day of class) \$90 for 9-hour Insider's Guide Portion

This course will cover the following topics:

- Investors and Other Types of Buyers
- Valuation of Properties
- Commercial Contracts
- Leasing, Property Management
- Development, Land
- Due Diligence Checklist